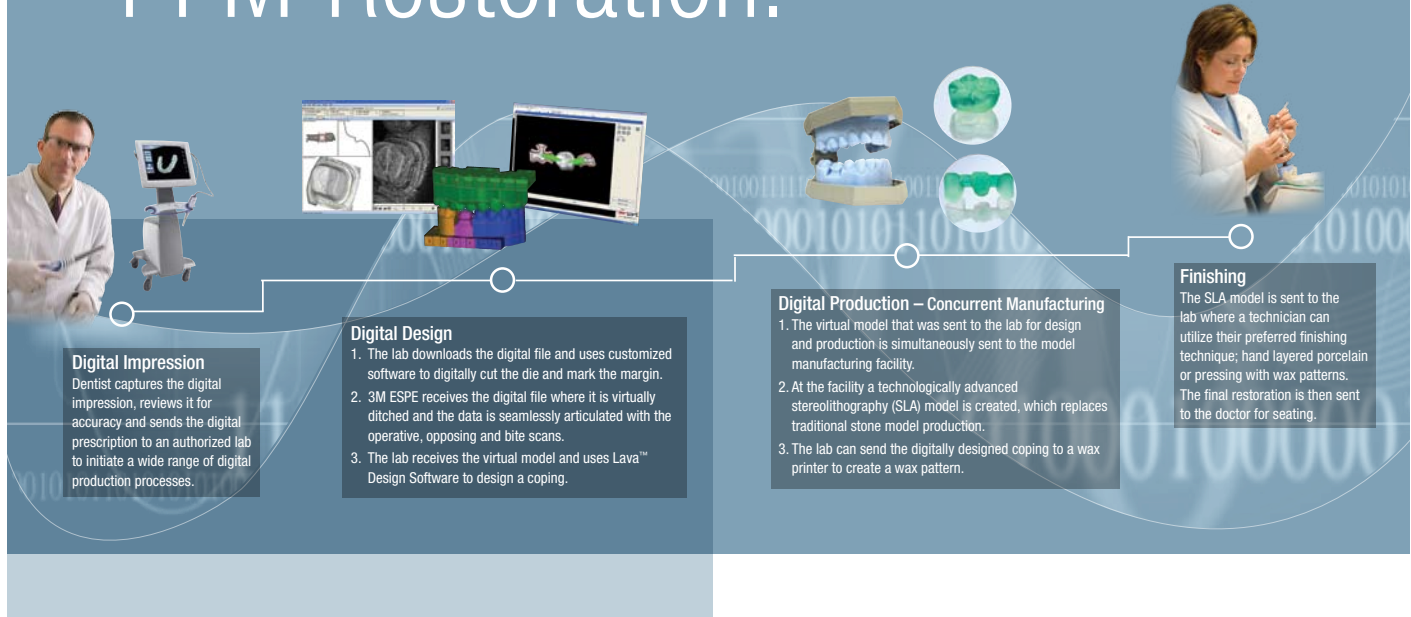


# R-DENT MONTHLY

Lava™  
Precision Solutions

June 2009

## Digital Impression and PFM Restoration.



## R-dent is Your Digital Impression Center!

**3M ESPE**

It has been great to see that many of you have been busy in crown and bridge again! Although this is a traditionally slow time of year, we appreciate the increase in workflow you have provided us. I have a few announcements I would like to make.

First, we will be having our “Lava COS” seminar on July 16th from 6-8:30pm at the Hilton. This will be a great chance to see the best of the current digital impression systems, Lava COS, with live demonstrations. Please contact Courtney at the lab to register. 3M and Henry Shein will also be present. If you are interested at all in the WONDERFUL field of digital impressions, don’t miss this event!

Next, we would like to remind you that our office will be closed for production the week of July 6th. Please continue to send your casework, as we will be open for pick-ups and deliveries. We also will be keeping a model technician present all week to pour-up all

impressions as they arrive. Please don’t count these days as days of production on your RX. As always, we will do our best to accommodate your needs. We appreciate your cooperation.

We are now through our first month of having our On-Staff Dentist, Dr. Bob Hewitt, at the lab. In just this short amount of time, Dr. Hewitt has helped us improve some key technical items at the lab, and helped many of you at the same time. Once again, I encourage you to use this service for help with your cases, troubleshooting, and tips/techniques from a brilliant clinician.

Next, we will have our “Internet Dental Forum” available by the middle of this month. This forum will be accessed through our website and will be for dentists and R-dent technicians only. This will be a great way to communicate and research with other dentists, much like DentalTowne. Please reach out to me if you are interested and I will issue you a login and username.

Lastly, I would like to tell you about a wonderful new semi-precious alloy we have for your PFM’s. Argelite 70+ performs and handles very similar to our high-noble, Argedent Euro, however is CONSIDERABLY cheaper. For example, a standard-size molar framework weighs 24 grains. This amount would currently cost \$43.20 with high-noble alloy and just \$24 with semi-precious. We are constantly looking for ways to save you money and not sacrifice quality. Ask for semi-precious on your next PFM case and see the quality of this alloy and the savings for yourself!

We hope you have a wonderful month of July. Hopefully, we will see you at the Lava COS seminar on the 16th. Please continue to fill-out your case evaluation sheets on each invoice. We want your feedback and we will continue to improve our quality, service, and support to you, your staff, and your patients.